

**CONTRACT AWARD INFORMATION – CONSULTANCY SERVICES**

**SUPPORTING A CLIMATE SMART AND SUSTAINABLE CARIBBEAN TOURISM INDUSTRY (CSSCTI) PROJECT**

**CONSULTANCY TO DEVELOP CLIMATE PRODUCTS AND SERVICES FOR THE CARIBBEAN TOURISM INDUSTRY**  
**- FEASIBILITY STUDY**

1. **Summary of Scores:**

| Names of Shortlisted Consultants   | Country  | Expressions of Interest Scores       |                           |                                     |            | Financial Proposal Prices  |                            | Total Combined Score | Final Rank |
|------------------------------------|----------|--------------------------------------|---------------------------|-------------------------------------|------------|----------------------------|----------------------------|----------------------|------------|
|                                    |          | Academic Qualifications/ Skills (10) | Technical Competence (35) | Regional Knowledge/ Experience (15) | Total (60) | Submitted Price (currency) | Evaluated Price (currency) |                      |            |
| Essa Technologies Ltd              | Canada   | 10                                   | 34                        | 14                                  | 58         | N/A                        | N/A                        | N/A                  | 1          |
| Blue Green Consulting              | Barbados | 10                                   | 33                        | 14                                  | 57         | N/A                        | N/A                        | N/A                  | 2          |
| CaribInvest                        | Barbados | 10                                   | 20                        | 13                                  | 44         | N/A                        | N/A                        | N/A                  | 3          |
| Tarhet Euro/Jf Clarke              | Italy    | 7                                    | 23                        | 13                                  | 43         | N/A                        | N/A                        | N/A                  | 4          |
| UWI Disaster Risk Reduction Centre | Jamaica  | 10                                   | 21                        | 11                                  | 42         | N/A                        | N/A                        | N/A                  | 5          |

2. **Name of Successful Consultant:** Essa Technologies Ltd

3. **Successful Proposal's Price:** USD47,988.00

4. **Commencement Date of Contract:** September 21, 2018

5. **Duration of Contract:** 61 Professional days over 5 months

6. **Summary Scope of Contract:** The consulting firm (the consultant) is required to undertake all the necessary actions to accomplish the goals and objectives of the project in a timely manner, with the supervision of the Project Coordinator. The tasks will include, but not limited to:

- (a) Produce an implementation plan for approval by the CTO.
- (b) Conduct a feasibility study on the need for and the potential benefits regarding the development and use of operational tourism-climate productivity index.
- (c) Conduct an empirical investigation of the historical relationship between intra and extra-regional climate and Caribbean tourist arrivals.

- (d) Validate an approach to intra- and extra-regional tourism-climate modelling for the Caribbean.
- (e) Evaluate regional instructional capacity to manage and use the tourism-climate index/indices for the long-term sustainability needs of the Caribbean Tourism sector.
- (f) Make recommendations for integrating outputs of the research into the CTO-CHTA-CIMH Caribbean Tourism-Climatic Bulletin.
- (g) Deliver to the CTO relevant project deliverables and reports related to the consultancy.

**Note:** **Selection Method:** Consultants' Qualification Selection (CQS)

**Minimum Technical Proposal Score required to open Financial Proposal:** N/A

**If QCBS Technical / Financial weighting:** N/A