

CONTRACT AWARD INFORMATION - CONSULTANCY SERVICES

GA 4/DR Strengthening the Export Capacity of Agro-producers in the Dominican Republic to Access the European Union and CARIFORUM Market

Consultancy services for training to producers, exporters and agricultural officers on market access requirements and the process for commercializing products under the CARIFORUM-European Union Economic Partnership Agreement

1. Summary of Scores:

Name of Consulting Firms that Submitted Expression of Interest	Country	Expressions of Interest Scores						Financial Proposal Value		Total Combined Score (CQS)	Final Rank
		Experience Similar Assignments (10)	Capable to provide technical instruction on trade related matters in the food industry (25)	Food Industry Experience (25)	Track Record: Capacity Building, Agricultural Practices and Food Standards farmers (20)	Track Record Conducting and Preparing Analytical Research in Spanish and English (20)	Total (100)	Submitted Value (EUR)	Evaluated Value (EUR)		
AENOR Dominicana	Spain	10	22	24.5	19.5	15	90.75	-	-	90.75	3
BIOLIGA, SRL	Italy	10	16.25	20	18.75	6.25	71.25	-	-	71.25	4
Dunn, Pierre Barnett & Company Canada Limited	Canada y Jamaica	8.25	12.75	10.62	12.25	11.25	55.125	-	-	55.125	5
Institute of Export & International Trade	United Kingdom	10	23.75	23.75	19.5	18.75	95.75	-	-	95.75	2
RINA Consulting, S.P.A.	Italy	10	23.5	25	19.5	20	98	49,946	35,246.50	98	1

2. **Name of Successful Consultant:** RINA Consulting, S.P.A.
3. **Successful Proposal's Price:** EUR 35,246.50
4. **Commencement Date of Contract:** January 29th, 2024
5. **Duration of Contract:** ten (10) days over a period of four (4) months
6. **Summary Scope of Contract:** The Consulting Firm (the consultant) is required to undertake all the necessary actions to accomplish the goals and objectives of the project in a timely manner, with the supervision of the Project Coordinator. The tasks will include, but not be limited to:
 - (a) Prepare a workplan for undertaking the assignment and training outline for review.
 - (b) Develop training content for four comprehensive training workshops on, namely: (1) awareness of the importance of compliance for organics crops; (2) training for approximately 30 producers, exporters, technicians and agricultural officers.
 - (c) Provide one technical assistance/training activity for mango producers in selected regions of the DR in export quality assurance.
 - (d) Carry out at least two training activities, providing information of where to find the SPS requirements for the intended market, including MRL. Participant list will be proposed by ADOEXPO and VICOMEX.
 - (e) Provide training on “how to export agricultural and agro-industrial products under the EPA Agreement.
 - (f) Provide training on Commercialization of products under the EPA (EU).
 - (g) Provide training on labeling and packaging regulations to access the European Union under the EPA.
 - (h) Conduct post-training evaluation and a provide feedback report and recommendations for the future training.

Note: **Selection Method:** Consultants' qualifications selections (CQS)

Minimum Technical Proposal Score required to open Financial Proposal: 70